

# Customer Benefits of Leasing

## Preserves working capital

By leasing equipment valuable working capital remains within the business allowing for continued growth.

## Protects other credit lines

With leasing existing lines of credit remain intact, i.e. bank overdraft etc, and are free to be used in those all to frequent unexpected times.

## Tax efficient

Because leasing payments are fully deductible from a businesses taxable profits leasing remains one of the most competitive and convenient ways a company can borrow money.

## Upgrading

All lease plans provide the flexibility a business needs to stay ahead of advances in technology

## Ease of budgeting

All lease payments are fixed throughout the duration of an Agreement and not subject to fluctuations in interest rates.

## Lease over cash, which makes more sense?

### Example purchase

Equipment value	£10,000 + vat
Lease Period	36 months
Payment Frequency	Monthly
Tax rate	19%

The following figures assume that the customer is eligible for UK corporation tax and exclude VAT

### Lease Rental

1 initial rental	£1,032.90 + vat
33 monthly payments	£344.30 + vat
Total cost	£12,394.80 + vat
Less tax relief	£2,355.01
Total net cost	£10,039.78
Net cost per month	£278.88 + vat

The tax relief rate is based on 19% and the allowances illustrated are correct at time of printing

Lease or cash - which makes more sense

You decide

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